



Princeton University Women’s Basketball

Helen Tau

October 2, 2019

Dear Helen,

We are excited about the opportunity to work with you and your group!

Our goal is to provide your group with a premier basketball travel experience that exceeds your expectations and creates memories for your participants that will last a lifetime!

Please find enclosed your International Tour proposal.

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Should you have questions regarding any part of the enclosed information, call Mike Stebbins or myself at (800) 724-6076. We can arrange a group conference or Skype call with your group to discuss the tour and this proposal.

Yours in Basketball,

Loek van Zijl
President Premier International Tours

About Premier International Tours

- A+ rating with the Better Business Bureau
- NIKE partner since 1994
- Our staff has 60+ years of experience in organizing international tours for groups
- BBB Torch Award recipient. The Torch Award is the most prestigious award the BBB can present to a business. Being a recipient indicates that the business not only believes in the high standards promoted by the BBB, but also consistently acts on them and continuously integrates them into daily practices.



Benefits your group will receive traveling with Premier International Tours

- A minimum of one free trip. For every 19 paying travelers you will receive one free trip (free trips do not include supplements for double or single rooms in hotels if applicable).
- We will assist in managing all payments. We accept credit card payments as well as checks. Before your group books, we will discuss a payment schedule with you. A (bi) monthly payment plan can be arranged so people can spread out the payments.
- We have a special [tour preparation](#) and [fundraising guide](#) available on our website.
- We have a tour operator liability insurance coverage which also protects your participants and their payments.
- Supplemental travel insurance with trip cancellation coverage offered for all travelers.
- We offer help rescheduling flights for people who might want to extend their stay.

**International Basketball Tour 2020 Itinerary
Princeton Women's Basketball
Spain – Barcelona, Valencia, and Madrid**

Travel dates:

August 2020 - Exact dates TBD.

Itinerary:

- Day 1 Departure from Newark airport.
- Day 2 Arrival Barcelona airport and transfer to your accommodation.
- Day 3 Bus or boat tour Tossa de Mar: visit the beautiful old fishing town made famous in the 1950's by Ava Gardner and James Mason in the film Pandora and the Flying Dutchman. Evening game (#1) vs. a local team.
- Day 4 Visit Barcelona by bus, covering the Bullring, the Gaudi buildings Casa Battlló and the Pedrera, Plaza Francesc Masia, the Nou Camp - home of FC Barcelona, followed by Gaudi's unfinished Sagrada Familia Cathedral and lastly Parque Guell.
- Day 5 Free day in Barcelona visiting the places the bus cannot reach. Drop off and pick up point in the central Plaza Catalunya. Recommended are the: Ramblas with its human statues and street artists, Boqueria covered market, Palau de la Musica, Barrio Gotico with its maze of narrow streets and Plaza Real. Evening game vs. a local team.
- Day 6 Transfer to Valencia. Afternoon/Evening at leisure.
- Day 7 Sightseeing Valencia. Options include Bioparc, Catedral de Valencia. Evening game (#2) vs. a local team.
- Day 8 Free day in Valencia visiting the places the bus cannot reach. Drop off and pick up point TBD with guide. Recommended are: Ciudad de las Artes y las Ciencias, La Lonja, and Mercado Central.
- Day 9 Transfer to Madrid. Sightseeing Madrid. Options include Bioparc, Catedral de Valencia.
- Day 10 Sightseeing Madrid. Options include the Puerta del Sol, the Plaza Mayor, the Royal Palace and the Bernabéu stadium, home of Real Madrid. Evening game (#3) vs. a local team.
- Day 11 More sightseeing in Madrid or visit Toledo, Spain's medieval capital.
- Day 12 Transfer to Madrid airport and return flight.

*The above itinerary is a provisional/suggested itinerary and can/will change depending on your group's specific wishes, the final game schedule for your team(s) and any pro game visit(s) incorporated for your group. Sightseeing admission fees are not included in the prices but can be added and pre-booked based on your group's specific wishes. Consult us for more information.

Price per person:

- 50-54 people traveling - \$2,686.00
- 45-49 people traveling - \$2,743.00
- 40-44 people traveling - \$2,813.00
- 35-39 people traveling - \$2,901.00
- 30-34 people traveling - \$3,012.00
- 25-29 people traveling - \$3,093.00

Price inclusions:

- Round trip airfare, including airport taxes and fuel surcharges. Tour prices are always subject to availability of flights and fares at time of tour booking.
- Accommodations and meals as specified in this proposal – see below.
- Ground transportation – see below.
- Costs for arranging the sport program – see below.
- Services of a local tour assistant – see below.
- 1 free trip for every 19 paying participants.

Sport program:

We will arrange 3 friendly games per team (1 in Barcelona, 1 in Valencia, and 1 in Madrid).

Accommodation and meals:

Barcelona: 4-star hotel accommodation in the Cosa Brava region in a seaside town like Calella, Santa Susanna or Lloret de Mar.

- Daily breakfast and dinner included.
- The accommodation is situated near the town center and/or beach.
- Distance to Barcelona is approx. 30-35 miles. All rooms (2 bedded rooms) have a shower and toilet as well as air-conditioning.
- The hotel has a restaurant, bar, lounge, reception and sometimes an outdoor swimming pool.
- Single rooms are available as well at a supplement of \$ 30.00 per person per night.

Valencia: 4-star Hotel accommodation in Valencia. (Hotel Mas Camarena, or something similar)

- Daily breakfast and dinner included.
- Approx. 15 minutes from city center
- All rooms, double rooms (2 people) have private shower, toilet and TV. The hotel has a lounge, restaurant and bar.
- Single rooms are available as well at a supplement of \$40.00 per person per night.

Madrid: 4-star Hotel accommodation in Madrid. (Hotel Chamartin, or something similar)

- Daily breakfast and dinner included.
- Approx. 15 minutes from city center
- All rooms, double rooms (2 people) have private shower, toilet and TV. The hotel has a lounge, restaurant and bar.
- Single rooms are available as well at a supplement of \$60.00 per person per night.

Ground Transportation Included:

During your stay in Spain a private bus will be available exclusively for your group – 10 hours a day.

Local guide services:

A local bi-lingual tour assistant will be assigned to be exclusively with your group full time each day during your stay in each destination to provide you with any assistance when necessary, and help plan or amend your daily schedule as needed.

Options available (not included in prices)

Sport program options:

- A 2-hour training session with your own coaching staff – costs \$ 260.00 per 2 hours.

Accommodation option Barcelona:

On request, we can accommodate the group in a 4-star hotel in Barcelona, close to the city center while in Spain instead. Hotel is within walking distance of a train station and not far from the Sagrada Familia. All rooms have private facilities/bathroom, satellite TV, phone and climate control. Hotel has a bar, lounge, workout room and small outdoor pool. Supplemental cost for this hotel option is approx. \$40.00-\$60.00 per person per night (subject to availability based on travel dates).

Travel insurance option:

Accident, illness and trip cancellation/interruption insurance – more information will be sent to you after booking. Approx. costs for trip insurance is \$67.00 - \$195.00+ depending on the age of the participant and the trip price.

Not included in prices:

- Beverages (soda) with meals.
- Gratuities for representatives and bus drivers.
- Admission fees to attractions.
- Single rooms in hotels. Single rooms are available at a supplement of \$40.00 per person per night on top of the double room supplements outlined in the accommodation description.

Touristic information Barcelona

Barcelona is the capital city of the autonomous community of Catalonia in Spain, as well as the country's second most populous municipality, with a population of 1.6 million within city limits. It is the largest metropolis on the Mediterranean Sea. Barcelona has a rich cultural heritage and is today an important cultural center and a major tourist destination. Particularly renowned are the architectural works of Antoni Gaudí and Lluís Domènech i Montaner, which have been designated UNESCO World Heritage Sites. Barcelona is also home to two top pro clubs in Spain, FC Barcelona and RCD Espanyol.

CAMP NOU: Visit the Home of Barcelona FC, the away team changing room and the players' tunnel, the dugouts, the press room, commentators box and of course the Museum. The Museum is the most modern football museum thanks to its interactive wall spaces, large scale audiovisual displays and an extensive display of objects to explain the history of FC Barcelona and understand the values that make Barça "més que un club" -- "more than a club".

SAGRADA FAMILIA: The unfinished Cathedral by Gaudi, The expiatory church of La Sagrada Família is a work on a grand scale which was begun on 19 March 1882 from a project by the diocesan architect, Francisco de Paula del Villar (1828-1901). At the end of 1883 Gaudí was commissioned to carry on the works, a task which he did not abandon until his death in 1926. Since then different architects have continued the work after his original idea.

MONTSERRAT: Montserrat is a multi-peaked mountain located near the city of Barcelona. It is well known as the site of the Benedictine abbey, Santa Maria de Montserrat, which hosts the Virgin of Montserrat sanctuary and which is identified by some with the location of the Holy Grail in Arthurian myth. The mountain is composed of strikingly pink conglomerate, a form of sedimentary rock. Montserrat is Spain's first National Park.

CASTELL DE MONTJUIC: Barcelona's Montjuïc is a broad shallow hill to the southwest of the city center. The eastern side of the hill is almost a sheer cliff, giving it a commanding view over the city's harbor immediately below. The top of the hill (a height of 184,8 m) was the site of several fortifications, the latest of which the Castle of Montjuïc remains today. The fortress largely dates from the 17th century, with 18th-century additions. It served as a prison, often holding political prisoners, until the time of General Franco. The castle was also the site of numerous executions. On different occasions during the Spanish Civil War, both Nationalists and Republicans were executed there, each at the time when the site was held by their opponents. The Catalan nationalist leader Lluís Companys i Jover was also executed there in 1940, having been extradited to the Franco government by the Nazis.

LA RAMBLA & BOQUERIA MARKET: This busy street is just for pedestrians and is lined with outdoor markets, shops, restaurants and cafes. La Boqueria is a large public market in the Ciutat Vella district of Barcelona, and one of the city's foremost tourist landmarks, with an entrance from La Rambla, not far from the Liceu, Barcelona's opera house. The market has a very diverse selection of goods.

Touristic information Valencia

Valencia is the third-largest city in Spain after Madrid and Barcelona, with around 800,000 inhabitants in the administrative center. Its urban area extends beyond the administrative city limits with a population of around 1.6 million people. Valencia is Spain's third largest metropolitan area, with a population ranging from 1.7 to 2.5 million depending on how the metropolitan area is defined. The Port of Valencia is the 5th busiest container port in Europe and the busiest container port on the Mediterranean Sea.

Bioparc: This zoo devoted solely to African animals has an educational and conservationist remit and an unusual approach. Though, as always, the confinement of creatures such as gorillas in limited spaces raises mixed feelings, the innovative landscaping is certainly a thrill. The absence of obvious fences makes it seem that animals roam free as you wander from savannah to equatorial landscapes. Aardvarks, leopards and hippos draw crowds, but most magical is Madagascar, where large-eyed lemurs gambol around your feet among waterfalls and grass.

Catedral de Valencia: Valencia's cathedral was built over a mosque after the 1238 reconquest. Its low, wide, brick-vaulted triple nave is mostly Gothic, with neoclassical side chapels. Highlights are its museum, rich Italianate frescos above the altarpiece, a pair of Goyas in the Capilla de San Francisco de Borja, and in the flamboyant Gothic Capilla del Santo Cáliz, what's claimed to be the Holy Grail from which Christ sipped during the Last Supper. It's a Roman-era agate cup, later modified, so at least the date is right. Admission includes an audio guide.

Ciudad de las Artes y las Ciencias: This aesthetically stunning complex occupies a massive 350,000-sq-metre strip of the old Turia riverbed. It's occupied by a series of spectacular buildings that are mostly the work of world-famous, locally born architect Santiago Calatrava. The principal buildings are a majestic opera house, a science museum, a 3D cinema and an aquarium. Calatrava is a controversial figure for many Valencians, who complain about the expense and various design flaws. Nevertheless, if your taxes weren't involved, it's awe-inspiring and pleasingly family-oriented.

La Lonja: This splendid building, a Unesco World Heritage Site, was originally Valencia's silk and commodity exchange, built in the late 15th century when the city was booming. It's one of Spain's finest examples of a civil Gothic building. Two main structures flank a citrus-studded courtyard: the magnificent Sala de Contratación, a cathedral of commerce with soaring twisted pillars, and the Consulado del Mar, where a maritime tribunal sat. The top floor boasts a stunning coffered ceiling brought here from another building.

Mercado Central: Valencia's vast Modernista covered market, constructed in 1928, is a swirl of smells, movement and colour. Spectacular seafood counters display cephalopods galore and numerous fish species, meat stalls groan under the weight of sausages and giant steaks, while the fruit and vegetables, many produced locally in Valencia's huerta (area of market gardens), are of special quality. A tapas bar lets you sip a wine and enjoy the atmosphere.

Touristic information Madrid

Madrid is the capital city and largest city in Spain. The city has a population of almost 3.2 million with a metropolitan area population of approximately 6.5 million. It is the third-largest city in the European Union, after London and Berlin, and its metropolitan area is the third-largest in the European Union after those of London and Paris.

BERNABEU FOOTBALL STADIUM: The Estadio Santiago Bernabéu is an all-seater football stadium in Madrid, Spain. It was inaugurated on 14 December 1947 and is owned by Real Madrid. It has a current capacity of 85,454 spectators. El Bernabéu, renamed in honor of their former chairman Santiago Bernabéu Yeste, is one of the world's most famous and prestigious football venues. It has hosted the European Cup final on four occasions: in 1957, 1969, 1980, and the UEFA Champions League Final in 2010. The Bernabéu is both the second-largest stadium in Spain and the second-largest stadium home to a top-flight European club, behind only Camp Nou, home to rival Barcelona.

ROYAL PALACE: The Palacio Real de Madrid is the official residence of the Spanish Royal Family at the city of Madrid, but is only used for state ceremonies. King Felipe VI and the Royal Family do not reside in the palace, choosing instead the more modest Palacio de la Zarzuela on the outskirts of Madrid. The palace is owned by the Spanish State and administered by the Patrimonio Nacional, a public agency of the Ministry of the Presidency. The palace is located on Calle de Bailén in the Western part of downtown Madrid. Several rooms in the palace are regularly open to the public except during state functions.

PRADO MUSEUM: The Museo del Prado is one of the most popular tourist attractions in Madrid. The 18th century structure designed by architect Juan de Villanueva houses one of the world's finest art collections. A 2007 expansion has made the famed museum easier to navigate. With more than 7,000 works of art representing culture and history from the 12th century to the early 19th century, however, it's impossible to see everything in a single visit. Visitors may wish to focus on the museum's collection of Spanish artists, including Goya, El Greco, da Ribera and Velázquez, which is inarguably the best collection of Spanish paintings in the world.

LAS VANTAS: The Plaza de Toros de Las Ventas is a famous bullring in Madrid, Spain. Situated in the Guindalera quarter of the district of Salamanca, it was inaugurated on June 17, 1931. It has a seating capacity of 25,000 and is regarded as the home of bullfighting in Spain. This bullring was designed by the architect José Espeliú in the Neo-Mudéjar (Moorish) style with ceramic incrustations. The seats are situated in ten "tendidos". The price of the seats depends upon how close they are to the arena and whether they are in the sun or the shade (the latter being more expensive). The bullfighting season starts in March and ends in October; bullfights are held every day during the San Isidro Fiesta, and every Sunday or holiday during the season. Bullfights start at 6 or 7pm and last for two to three hours.

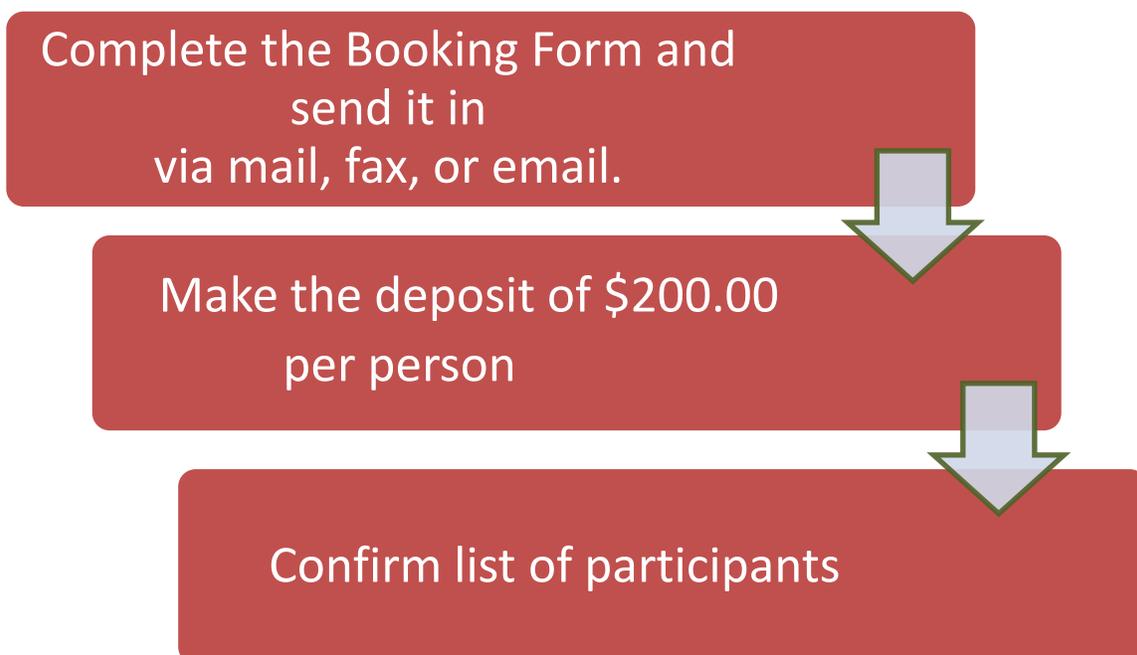
How to book and payment conditions:

1. Contact us with any questions, concerns, or changes to the itinerary.
2. Share and discuss the itinerary proposal with your group and set a date to get commitments for the tour. Make sure to share the General Conditions Document Form (document sent in the same e-mail as this proposal) with the group as well so all participants understand the terms and conditions.
3. Set a date to collect deposits to commit to the tour. We require a non-refundable US\$ 200.00 deposit per person to book the tour – see below for more information about payments.
4. Once you have deposits and are ready to book the tour, fill out the Booking Form (document sent in the same e-mail as this proposal) and send it back to us along with the group's deposit.
5. Check our "[Travel Prep Guide](#)" on our website for more information on international travel and steps to prepare your group for the tour.

Additional information about payments:

Your group can make (bi) monthly payment installments to pay for the tour. The payment installments will be discussed between Premier International Tours and the group leader to ensure that the installments will work for all participants and overseas partners involved in the tour.

These installments can be made by credit card or by check. If any participant decides to pay by credit card we will make a customized credit card authorization form for your group which would then need to be filled out by your group participants and sent back to us. We will keep this form on file for each installment. If the participant decides that he/she would like to pay by check the check will need to be sent in the mail a week before the installment is due to ensure that the payment is made on time. Include participant name(s) and group name on check.



Fundraising Guide

Premier International Tours team raffle

Premier International Tours is offering its customers a wonderful opportunity to participate in a new raffle fundraiser. Players can sell raffle tickets and the grand prize of the raffle is a round trip airfare for 2 people to either Paris or London. Tickets are sold for \$5.00 a piece – players will keep 100% of the revenue. This program is only available for groups traveling with Premier International Tours and is available at no cost to the players or group. Expected earnings: \$500.00 or more per player.

<p>Sport Tour Fundraiser</p> <p>Name: _____ _____</p> <p>Email: _____ _____</p> <p>Phone: _____</p>	 <p>Sport Tour Fundraiser</p> <p>Win two airline tickets from any destination in North America to Paris or London (your choice). Value of this trip is approximately \$ 3,000.00</p> <p><small>This program is given to all groups that will travel with Premier International Tours. We estimate that approx. 40,000 tickets will be sold. The winner needs to give us 4 months' notice and there are no blackout dates. All donations must be applied toward the team fund, not intended for individual reward. No purchase required for entry to raffle. All donations welcome.</small></p> <p><small>Drawing date: January 17-18, 2020 Donation Per Ticket: \$ 5.00</small></p>
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Other fundraising ideas:

- Reaching Our Goal
- 24 Hour second sale
- Organize your own sports camp
- Golf tournament
- Dinner, dance and auction
- Sport – a – thon
- Texas Hold'em Poker Tournament
- And more

For more detailed information about the raffle fundraiser and the other fundraising ideas please check our “Fundraising” tab on our website: www.premierbasketballtours.com.

Using our fundraisers should enable your players to raise US \$500.00 or more towards their trip costs.

Testimonials

"Our team had three major focuses on our trip to Spain - chemistry, culture, and competition. The trip that Premier International Tours was able to organize for us provided all three areas. We enjoyed and felt immersed in the Spanish culture, created memories for a lifetime, and had 3 incredibly competitive games. Our program could not have been more pleased with our experience and would recommend Premier to any team looking for a memorable experience."

Kevin App – Head Coach of Williams College Men’s Basketball team



"If you are looking for a first-class international tour for your team, Premier International won't disappoint. We had first class service from start to finish. Everything was well-organized and we were met with professionalism and class the entire way. The guidance and flexibility they showed along the way made for a great experience. Our tour guide was exceptional and will customize your itinerary based on your desires. The perfect balance between basketball and culture!"

Coach Bob Amsberry – Wartburg College Women’s Basketball



Check our [“Testimonials” page](#) on our website for testimonials and references from other groups that have traveled, and check our [Facebook page](#) and [website news section](#) to see reports of many of the groups that have traveled with us.

Contact Us – (800) 724-6076

Loek van Zijl - President/Founder

Loek@premierinternationaltours.com



Loek is the CEO and President of Premier International Tours USA and works in the main office in Colorado. In his 35+ years with Premier International Tours, formerly known as Euro-Sporting, Loek has provided invaluable help to countless American clubs and teams as they travelled overseas. Loek is also a former soccer player, with 20 years' experience as a goalkeeper, and an ardent fan of the European game as well as American Football. In his time off he loves hiking, fishing and is a huge Denver Broncos fan.

Mike Stebbins - Sales and Marketing

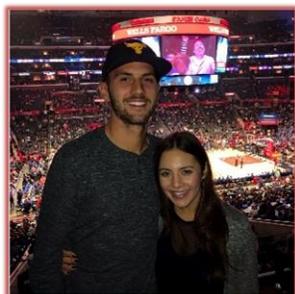
Mike@premierinternationaltours.com



Mike has been with Premier International Tours for over the last 20 years and his experience has given him deep insight into the needs and goals of teams planning to travel overseas. When not playing sports, watching sports or traveling for sports, Mike enjoys working out, trying different world delicacies and spending time with friends and family. Mike's favorite international destinations he's visited include Barcelona, Paris, Amsterdam, Venice, Lisbon and Prague.

Eric Voelz – Sales and Tour Administration

Eric@premierinternationaltours.com



Eric joined Premier International Tours after previous stops at UCLA, Arizona State, and Eastern Michigan where he had the opportunity to work with prominent names in NCAA Basketball and Soccer. Before he started working in the field of Athletics, he excelled at both Basketball and Soccer at Riverview High School where he was named All-Area and All- State (respectively). From there, he went on to play Basketball at Adrian College.

Other team members:

- Geoffrey – Media Relations and Web Design
- Joanne – Finance Office