



Upper Arlington High School

Matt Weikert

September 10, 2019

Dear Matt,

We are excited about the opportunity to work with you and your group!

Our goal is to provide your group with a premier basketball travel experience that exceeds your expectations and creates memories for your participants that will last a lifetime!

Please find enclosed your International Tour proposal.

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Should you have questions regarding any part of the enclosed information, call Mike Stebbins or myself at (800) 724-6076. We can arrange a group conference or Skype call with your group to discuss the tour and this proposal.

Yours in Basketball,

Loek van Zijl

President Premier International Tours

About Premier International Tours

- A+ rating with the Better Business Bureau
- NIKE partner since 1994
- Our staff has 60+ years of experience in organizing international tours for groups
- BBB Torch Award recipient. The Torch Award is the most prestigious award the BBB can present to a business. Being a recipient indicates that the business not only believes in the high standards promoted by the BBB, but also consistently acts on them and continuously integrates them into daily practices.



Benefits your group will receive traveling with Premier International Tours

- A minimum of one free trip. For every 19 paying travelers you will receive one free trip (free trips do not include supplements for double or single rooms in hotels if applicable).
- We will assist in managing all payments. We accept credit card payments as well as checks. Before your group books, we will discuss a payment schedule with you. A (bi) monthly payment plan can be arranged so people can spread out the payments.
- We have a special tour preparation and fundraising guide available on our website.
- We have a tour operator liability insurance coverage which also protects your participants and their payments.
- Supplemental travel insurance with trip cancellation coverage offered for all travelers.
- We offer help rescheduling flights for people who might want to extend their stay.

International Basketball Tour 2021 Itinerary Upper Arlington High School Greece – Athens and Mykonos

Travel dates:

Summer 2021. Exact dates TBD.

Itinerary:

- Day 1 Departure from Columbus airport.
- Day 2 Arrival Athens airport and transfer to your accommodation.
- Day 3 Sightseeing Athens – visit the Acropolis and its museum. Evening game vs. a local team.
- Day 4 More sightseeing Athens – visit the Olympic Stadium of the Athens Games 2004 and home of Panathinaikos FC.
- Day 5 More sightseeing Athens – visit the Peace and Friendship Stadium and Plaka. Evening game vs. a local team.
- Day 6 Transfer to Mykonos via bus and ferry.
- Day 7 Visit the famous beaches of Mykonos and in evening explore the magical narrow streets of Mykonos.
- Day 8 Morning explore Mykonos. Afternoon transfer back to Athens via bus and ferry. Evening at leisure for more sightseeing in Athens and/or evening game vs. a local team.
- Day 9 Transfer to Athens airport and return flight.

Price per person*

70-74 people traveling - \$3,046.00

65-69 people traveling - \$3,079.00

60-64 people traveling - \$3,039.00

55-59 people traveling - \$3,046.00

50-54 people traveling - \$3,079.00

* Prices are subject to availability of flights and fares at time of booking.

Price inclusions:

- Round trip airfare, including airport taxes and fuel surcharges.
- Accommodations and meals as specified in this proposal – see below.
- Ground transportation – see below.
- Costs for arranging the sport program – see below.
- Services of a local tour assistant – see below.
- 1 free trip for every 19 paying travelers.

Sport program included:

We will arrange a total of 3 games per team (9 total).

We will arrange court time for 2 practices per team (6 total).

Accommodation and meals included:

Athens: 4-star Hotel accommodation in Athens.

- Daily breakfast and dinner included.
- Not far from the center of Athens.
- All rooms, triple rooms (3 people) have private shower, toilet and TV. The hotel has a lounge, restaurant and bar.
- Double rooms are available as well at a supplement of \$15.00 per person per night.

Mykonos: 3-star Hotel accommodation in Mykonos.

- Daily breakfast and dinner included.
- Not far from the famous beaches of Mykonos.
- The hotel has a restaurant, bar and lounge with TV.
- Rooms for 3 people (triple rooms) include TV, telephone, bathroom with shower and toilet.
- Double rooms are available at a supplement of \$15.00 per person per night.

Ground transportation included:

During your entire stay a private bus will be available exclusively for your group – 10 hours a day.

Local guide services included:

A local bi-lingual tour manager will be assigned to be exclusively with your group full time each day during your stay in each destination to provide you with any assistance when necessary and help plan or amend your daily schedule as needed.

Options available (not included in prices)

Travel insurance option:

Accident, illness and trip cancellation/interruption insurance – more information will be sent to you after booking. Approx. costs for trip insurance is \$67.00 - \$195.00+ depending on the age of the participant and the trip price.

Not included in prices:

- Beverages (soda) with meals.
- Gratuities for representatives and bus drivers.
- Any parking charges.
- Admission fees to attractions.
- Single rooms in hotels. Single rooms are available at a supplement of \$40.00 per person per night on top of the double room supplements outlined in the accommodation description.

International Basketball Tour 2021 Itinerary Upper Arlington High School Greece – Athens and Santorini

Travel dates:

Summer of 2021. Exact dates TBD.

Itinerary:

- Day 1 Departure from Columbus airport.
- Day 2 Arrival Athens airport and transfer to your accommodation.
- Day 3 Sightseeing Athens – visit the Acropolis and its museum Evening game vs. a local team.
- Day 4 More sightseeing Athens – visit the Olympic Stadium of the Athens Games 2004 and home of Panathinaikos FC.
- Day 5 More sightseeing Athens – visit the Peace and Friendship Stadium, and Plaka. Evening game vs. a local team.
- Day 6 Transfer to Santorini via bus and ferry.
- Day 7 Visit the famous beaches of Santorini and in evening explore the capital, Firá.
- Day 8 Morning explore Santorini. Afternoon transfer back to Athens via bus and ferry. Evening at leisure for more sightseeing in Athens and/or evening game vs. a local team.
- Day 9 Transfer to Athens airport and return flight.

Price per person*

70-74 people traveling - \$3,062.00

65-69 people traveling - \$3,096.00

60-64 people traveling - \$3,056.00

55-59 people traveling - \$3,062.00

50-54 people traveling - \$3,096.00

* Prices are subject to availability of flights and fares at time of booking.

Price inclusions:

- Round trip airfare, including airport taxes and fuel surcharges.
- Accommodations and meals as specified in this proposal – see below.
- Ground transportation – see below.
- Costs for arranging the sport program – see below.
- Services of a local tour assistant – see below.
- 1 free trip for every 19 paying travelers.

Sport program included:

We will arrange a total of 3 games per team (9 total).

We will arrange court time for 2 practices per team (6 total).

Accommodation and meals included:

Athens: 4-star Hotel accommodation in Athens.

- Daily breakfast and dinner included.
- Not far from the center of Athens.
- All rooms, triple rooms (3 people) have private shower, toilet and TV. The hotel has a lounge, restaurant and bar.
- Double rooms are available as well at a supplement of \$15.00 per person per night.

Santorini: 3-star Hotel accommodation in Santorini.

- Daily breakfast and dinner included.
- Not far from the famous beaches of Santorini.
- The hotel has a restaurant, bar and lounge with TV.
- Rooms for 3 people (triple rooms) include TV, telephone, bathroom with shower and toilet.
- Double rooms are available at a supplement of \$15.00 per person per night.

Ground transportation included:

During your entire stay a private bus will be available exclusively for your group – 10 hours a day.

Local guide services included:

A local bi-lingual tour manager will be assigned to be exclusively with your group full time each day during your stay in each destination to provide you with any assistance when necessary and help plan or amend your daily schedule as needed.

Options available (not included in prices)

Travel insurance option:

Accident, illness and trip cancellation/interruption insurance – more information will be sent to you after booking. Approx. costs for trip insurance is \$67.00 - \$195.00+ depending on the age of the participant and the trip price.

Not included in prices:

- Beverages (soda) with meals.
- Gratuities for representatives and bus drivers.
- Any parking charges.
- Admission fees to attractions. Single rooms in hotels. Single rooms are available at a supplement of \$40.00 per person per night on top of the double room supplements outlined in the accommodation description.

Touristic information Athens

Athens is the historical capital of Europe dating from the first settlement in the Neolithic age. The first inhabitants created their first settlement on the rock of Acropolis. It took hundreds of years until the sacred rock of Acropolis found its glory during the golden age of Pericles 495 - 429 BC with the construction of most of its Monuments like the Parthenon by the famous architects Iktinos and Kallikrates and the Sculptor Phidias. During those thousands of years Athens went through times of Glory and times of decline. Finally became the Capital of Greece in 1834 mostly for its location and historical importance.

ACROPOLIS: The most famous site in all of Athens, this large hill lies in the center of the city and contains a cluster of ancient ruins including the Parthenon, the Propylea, the Erectheion, and the Temple of Athena Nike.

ACROPOLIS MUSEUM: This museum was unveiled in 2009 to present the many thousands of artifacts discovered on the archaeological site of the Acropolis. Strategically located to give you constant views of the Parthenon, the museum is built over ancient ruins and much of the ground floor has glass panels and open spaces, showing the foundations below.

PANATHENAIC STADIUM: Erected for the 1896 Olympics, the Panathenaic Stadium is a modern reconstruction of an ancient stadium built for the Panathenaic Games in 330 BC. Two hundred years later that ancient monument would be rendered in marble by the Athenian Roman senator Herodes Atticus. With a U-shape layout, the Panethenaic Stadium is an almost exact replica of the construction from the 2nd century BC, and like its ancient ancestor is composed completely from marble.

PLAKA: An antidote to both the silent ancient temples and traffic-heavy modern city, Plaka lies on top of ancient Athens's residential quarters in the shadow of the Acropolis. It's a district of tight, twisting alleys with 19th-century facades garlanded with flowering bougainvillea in summer. Plaka is jam-packed with family-run shops, each with something alluring, from ceramics, musical instruments, handmade jewelry to specialty food shops stacked high with olives and spices.

TOMB OF THE UNKNOWN SOLDIER: Under the facade of Old Royal Palace on Syntagma Square is a cenotaph for all Greek soldiers to have fallen during war. The monument was sculpted in the early 1930s, blending French Empire design and Athens' own ancient architecture, but also contemporary Art Deco which is particularly visible in the relief. The tomb is watched by the Evzones (elite infantry) of the Presidential Guard and there's a small changing of the guard ceremony on the hour every hour.

Touristic information Mykonos

According to mythology, Mykonos was formed from the petrified bodies of giants killed by Hercules. The island took its name from the grandson of Apollo, Mykonos. Set out on a journey to discover a fascinating world where glamour meets simplicity. Whether you are an entertainment junkie out for a real good time, or a visitor who wishes to explore the island's history and tradition, Mykonos will certainly meet your expectations.

ALEFKANDRA (LITTLE VENICE): Around the western lip of the Old Harbor is a gorgeous web of little car-free alleys. These are laid with the typical dark marble paving stones with cement coated with the same brilliant white paint as the houses. It's the waterside that gives Little Venice its nickname, where restaurants open on to a narrow path less than a meter above the sea and tables for couples line the way. Facing west, the sunsets are impossibly beautiful, so try to get a table before twilight, and look down round to see the windmills catching the last rays.

DELOS: At the old harbor you can set sail for one of Greece's most treasured archaeological sites. The island of Delos is just a couple of kilometers from the southwest coast of Mykonos and its excavations have been declared a UNESCO World Heritage Site. Delos is known as the birthplace of the twin gods Apollo and Artemis. There's a lot to discover, like the Terrace of the Lions from the 7th century BC, the Doric Temple of the Delians, the Minoan Fountain, a series of market squares and the Theatre Quarter, laid with splendid mosaics.

KALO LIVADI BEACH: Located in the southeast of Mykonos, Kalo Livadi is a supreme sandy beach fronting a picturesque valley with clusters of white houses. A few hundred meters from the coast, the beach has a soft gradient, allowing children to play in the shallows and confident swimmers to venture a long way out without worrying about currents.

MATOGIANNI STREET: A north to south street through Town, by day you can idle along, perusing souvenir shops, boutiques, jewelry stores and a couple of international chains like Sephora and Lacoste. When hunger strikes you could opt for a souvlaki or gyro or sit down at one of many tavernas, which tend to be more reasonably priced here deeper in the town. And in the evening there's a delectable choice of restaurants at romantic spots with bougainvillea climbing the walls, and bars that do a roaring trade to the early hours.

MYKONOS WINDMILLS: The first sight that comes into view before you pull into the harbor is this row of seven white windmills posted on a small cape. These would most likely have been built by the Venetians as long ago as the 16th century and are oriented to the north to catch the prevailing wind. They were built close to the harbor to mill grain offloaded from ships to make it easier to transport. The mills have become a symbol for the whole of island and are a simple walk southwest of the Alefkandra quarter.

Touristic information Santorini

Santorini is a group of islands consisting of Thíra, Thirassiá, Asproníssi, Palea and Nea Kaméni in the southernmost part of Cyclades. The Santorini islands are an active volcano and probably the only volcano in the world whose crater is in the sea. The islands that form Santorini came into existence as a result of intensive volcanic activity.

VOLCANIC BEACHES: Venture into Santorini's seaside treasures and enjoy deep blue waters and beaches with white, red or black sand or volcanic pebbles, spectacular rock formations and impressive lunar landscapes.

CULINARY EXPERIENCE: Treat your taste buds to some famous traditional products like cherry tomatoes, white egg plants, fava, caper and "hloró tyrí", a special kind of fresh goat cheese found on the island, or why not try some of the exceptional wines produced from grapes grown in the volcanic soil of the island! Assyrtiko, Athyri, Aidani, Mantilaria and Mavrotragano are just some of the distinctive varieties that you can taste at the island's famous wineries (some of them operate as a museum as well) or at restaurants.

Firá: The capital of Santorini is made up of whitewashed cubic houses and terraces, winding lanes, little squares, and blue-domed churches perched on the cliffs 300 meters above the caldera. From the small port of Skala, Firá can be reached either by walking or riding (mules are for hire) up the steep and winding stepped path (587 steps) or by taking the cable-car. It can also be reached from neighboring towns via the Fira to Oia scenic trail that takes you along the caldera cliff. Firá lives principally from tourism, and many of its buildings now serve as small hotels, apartments, restaurants, cafés, souvenir shops, and jewelers.

Oia: Oia is known for its famed sunsets that attract tourists from around the world. Located on the northern tip of Santorini, 12 kilometers up the coast from Firá, Oia is a picture-perfect village of whitewashed houses, several of which have been converted into chic little boutique hotels with infinity pools, overlooking the caldera. Like Firá, it lives from tourism, but caters to a more upmarket clientele.

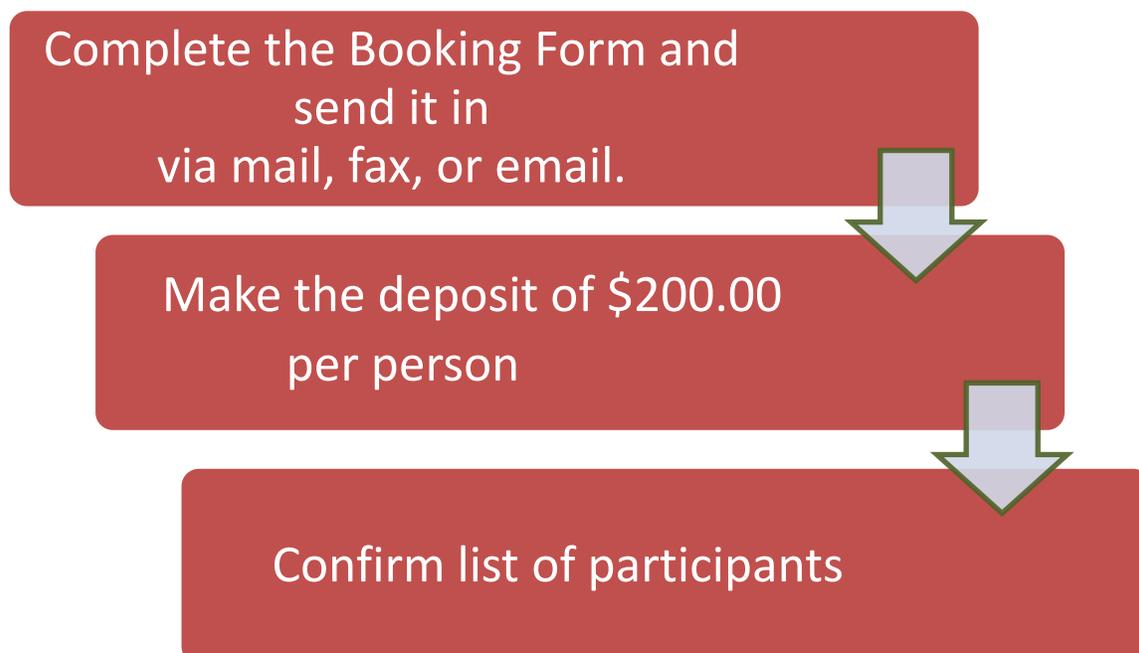
How to book and payment conditions:

1. Contact us with any questions, concerns, or changes to the itinerary.
2. Share and discuss the itinerary proposal with your group and set a date to get commitments for the tour. Make sure to share the General Conditions Document Form (document sent in the same e-mail as this proposal) with the group as well so all participants understand the terms and conditions.
3. Set a date to collect deposits to commit to the tour. We require a non-refundable US\$ 200.00 deposit per person to book the tour – see below for more information about payments.
4. Once you have deposits and are ready to book the tour, fill out the Booking Form (document sent in the same e-mail as this proposal) and send it back to us along with the group's deposit.
5. Check our "[Travel Prep Guide](#)" on our website for more information on international travel and steps to prepare your group for the tour.

Additional information about payments:

Your group can make (bi) monthly payment installments to pay for the tour. The payment installments will be discussed between Premier International Tours and the group leader to ensure that the installments will work for all participants and overseas partners involved in the tour.

These installments can be made by credit card or by check. If any participant decides to pay by credit card we will make a customized credit card authorization form for your group which would then need to be filled out by your group participants and sent back to us. We will keep this form on file for each installment. If the participant decides that he/she would like to pay by check the check will need to be sent in the mail a week before the installment is due to ensure that the payment is made on time. Include participant name(s) and group name on check.



Fundraising Guide

Premier International Tours team raffle

Premier International Tours is offering its customers a wonderful opportunity to participate in a new raffle fundraiser. Players can sell raffle tickets and the grand prize of the raffle is a round trip airfare for 2 people to either Paris or London. Tickets are sold for \$5.00 a piece – players will keep 100% of the revenue. This program is only available for groups traveling with Premier International Tours and is available at no cost to the players or group. Expected earnings: \$500.00 or more per player.

<p>Sport Tour Fundraiser</p> <p>Name: _____</p> <p>_____</p> <p>Email: _____</p> <p>_____</p> <p>Phone: _____</p>	 <p>Sport Tour Fundraiser</p> <p>Win two airline tickets from any destination in North America to Paris or London (your choice). Value of this trip is approximately \$ 3,000.00</p> <p><small>This program is given to all groups that will travel with Premier International Tours. We estimate that approx. 40,000 tickets will be sold. The winner needs to give us 4 months' notice and there are no blackout dates. All donations must be applied toward the team fund, not intended for individual reward. No purchase required for entry to raffle. All donations welcome.</small></p> <p>Drawing date: January 17-18, 2020 Donation Per Ticket: \$ 5.00</p>
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Other fundraising ideas:

- Reaching Our Goal
- 24 Hour second sale
- Organize your own sports camp
- Golf tournament
- Dinner, dance and auction
- Sport – a – thon
- Texas Hold'em Poker Tournament
- And more

For more detailed information about the raffle fundraiser and the other fundraising ideas please check our “Fundraising” tab on our website: www.premierbasketballtours.com.

Using our fundraisers should enable your players to raise US \$500.00 or more towards their trip costs.

Testimonials

"Our team had three major focuses on our trip to Spain - chemistry, culture, and competition. The trip that Premier International Tours was able to organize for us provided all three areas. We enjoyed and felt immersed in the Spanish culture, created memories for a lifetime, and had 3 incredibly competitive games. Our program could not have been more pleased with our experience and would recommend Premier to any team looking for a memorable experience."

Kevin App – Head Coach of Williams College Men’s Basketball team



"If you are looking for a first-class international tour for your team, Premier International won't disappoint. We had first class service from start to finish. Everything was well-organized and we were met with professionalism and class the entire way. The guidance and flexibility they showed along the way made for a great experience. Our tour guide was exceptional and will customize your itinerary based on your desires. The perfect balance between basketball and culture!"

Coach Bob Amsberry – Wartburg College Women’s Basketball



Check our [“Testimonials” page](#) on our website for testimonials and references from other groups that have traveled, and check our [Facebook page](#) and [website news section](#) to see reports of many of the groups that have traveled with us.

Contact Us – (800) 724-6076

Loek van Zijl - President/Founder

Loek@premierinternationaltours.com



Loek is the CEO and President of Premier International Tours USA and works in the main office in Colorado. In his 35+ years with Premier International Tours, formerly known as Euro-Sporting, Loek has provided invaluable help to countless American clubs and teams as they travelled overseas. Loek is also a former soccer player, with 20 years' experience as a goalkeeper, and an ardent fan of the European game as well as American Football. In his time off he loves hiking, fishing and is a huge Denver Broncos fan.

Mike Stebbins - Sales and Marketing

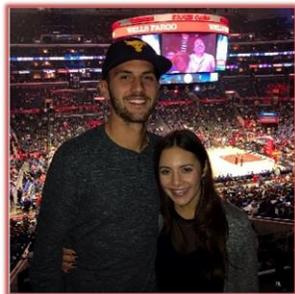
Mike@premierinternationaltours.com



Mike has been with Premier International Tours for over the last 20 years and his experience has given him deep insight into the needs and goals of teams planning to travel overseas. When not playing sports, watching sports or traveling for sports, Mike enjoys working out, trying different world delicacies and spending time with friends and family. Mike's favorite international destinations he's visited include Barcelona, Paris, Amsterdam, Venice, Lisbon and Prague.

Eric Voelz – Sales and Tour Administration

Eric@premierinternationaltours.com



Eric joined Premier International Tours after previous stops at UCLA, Arizona State, and Eastern Michigan where he had the opportunity to work with prominent names in NCAA Basketball and Soccer. Before he started working in the field of Athletics, he excelled at both Basketball and Soccer at Riverview High School where he was named All-Area and All- State (respectively). From there, he went on to play Basketball at Adrian College.

Other team members:

- Geoffrey – Media Relations and Web Design
- Joanne – Finance Office