

**Seton Hill University Women's Basketball**

Mark Katarski

November 15, 2019

Dear Mark,

We are excited about the opportunity to work with you and your group!

Our goal is to provide your group with a premier basketball travel experience that exceeds your expectations and creates memories for your participants that will last a lifetime!

Please find enclosed your International Tour proposal.

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Should you have questions regarding any part of the enclosed information, call Mike Stebbins or myself at (800) 724-6076. We can arrange a group conference or Skype call with your group to discuss the tour and this proposal.

Yours in Basketball,

Loek van Zijl

President Premier International Tours

## About Premier International Tours

- A+ rating with the Better Business Bureau
- NIKE partner since 1994
- Our staff has 60+ years of experience in organizing international tours for groups
- BBB Torch Award recipient. The Torch Award is the most prestigious award the BBB can present to a business. Being a recipient indicates that the business not only believes in the high standards promoted by the BBB, but also consistently acts on them and continuously integrates them into daily practices.



## Benefits your group will receive traveling with Premier International Tours

- A minimum of one free trip. For every 19 paying travelers you will receive one free trip (free trips do not include supplements for double or single rooms in hotels if applicable).
- We will assist in managing all payments. We accept credit card payments as well as checks. Before your group books, we will discuss a payment schedule with you. A (bi) monthly payment plan can be arranged so people can spread out the payments.
- We have a special [tour preparation](#) and [fundraising guide](#) available on our website.
- We have a tour operator liability insurance coverage which also protects your participants and their payments.
- Supplemental travel insurance with trip cancellation coverage offered for all travelers.
- We offer help rescheduling flights for people who might want to extend their stay.

## **International Basketball Tour 2021 Itinerary**

### **Seton Hill University Women's Basketball**

### **France – Paris**

#### **Travel dates:**

August 2021 - Exact dates TBD.

#### **Itinerary:**

- Day 1 Departure from Pittsburgh airport.
- Day 2 Arrival Paris airport. Transfer to your accommodation.
- Day 3 Sightseeing Paris. Options include the Arc de Triomphe, the Eiffel Tower, the Louvre, Notre Dame, Place de la Concorde, etc. Afternoon or evening game (#1) vs. a local team.
- Day 4 More sightseeing in Paris or visit Versailles, France's most magnificent chateau, 13 miles southwest of Paris.
- Day 5 More sightseeing Paris, or visit Fontainebleau. On the left bank of the Seine, at a distance of 45 miles from Paris, you will find Fontainebleau, famous for its castle and forest. Evening game (#2) vs. a local team.
- Day 6 More sightseeing Paris. Options include Champs Elysees or Catacombs of Paris.
- Day 7 Evening game (#3) vs. a local team.
- Day 8 Day trip to the beaches of Les cerfs-volants de Dieppe or leisure day.
- Day 9 Transfer to Paris airport. Return flight.



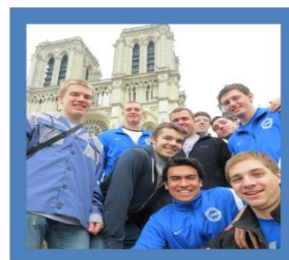
The Louvre



North Stars



Beach in Cannes



Concordia University

\*The above itinerary is a provisional/suggested itinerary and can/will change depending on your group's specific wishes, the final game schedule for your team(s) and any pro game visit(s) incorporated for your group. Sightseeing admission fees are not included in the prices but can be added and pre-booked based on your group's specific wishes. Consult us for more information.

#### **Price per person\*:**

- 45-49 people traveling - \$2,954.00
- 40-44 people traveling - \$3,036.00
- 35-39 people traveling - \$3,144.00
- 30-34 people traveling - \$3,281.00
- 25-29 people traveling - \$3,461.00
- 20-24 people traveling - \$3,733.00

\* Prices are based on 2020 pricing. We will have pricing available for 2021 around February of 2020.

**Price inclusions:**

- Round trip airfare, including airport taxes and fuel surcharges. Prices are always subject to availability of flights and fares at time of booking.
- Accommodations and meals as specified in this proposal – see below.
- Ground transportation – see below.
- Costs for arranging the sport program – see below.
- Services of a local tour assistant – see below.
- 1 free trip for every 19 paying participants.

**Sport program included:**

**Paris:** we will arrange 3 games per team.

**Accommodation and meals included:**

**Paris:** 4-star hotel accommodation in the Paris area.

- Daily breakfast and dinner is included.
- Hotel located in Paris just outside of the city center.
- All triple rooms (3 people per room) with private bathroom, satellite TV, phone and air-conditioning.
- The hotel has a restaurant, lounge/bar, reception area and Wi-Fi.
- Double rooms available at a supplement of \$8.00 per person per night.
- Single rooms available as well at a supplement of \$55.00 per person per night.

**Ground transportation included:**

During your stay a private bus will be available exclusively for your group each day – 10 hours a day.

**Local guide services included:**

A local bi-lingual tour assistant will be assigned to be exclusively with your group full time each day during your stay in each destination to provide you with any assistance when necessary, and help plan or amend your daily schedule as needed.

**Options available (not included in prices):**

**Sport program options:**

- Supplement for a 2-hour practice (gym hire) with your own coaching staff is approx. \$300 total.

**Travel insurance option:**

Accident, illness and trip cancellation/interruption insurance – more information will be sent to you after booking. Approx. costs for trip insurance is \$67.00 - \$195.00+ depending on the age of the participant and the trip price.

**Not included in prices:**

- Beverages (soda) with meals.
- Gratuities for representatives and bus drivers.
- Admission fees to attractions.

## **International Basketball Tour 2021 Itinerary** **Seton Hill University Women's Basketball** **France – Paris and Nice**

### **Travel dates:**

August 2021 - Exact dates TBD.

### **Itinerary:**

- Day 1 Departure from Pittsburgh airport.
- Day 2 Arrival Paris airport. Transfer to your accommodation.
- Day 3 Sightseeing Paris. Options include the Arc de Triomphe, the Eiffel Tower, the Louvre, Notre Dame, Place de la Concorde, etc. Evening game (#1) vs. a local team.
- Day 4 Morning optional training session with your own coaching staff. More sightseeing in Paris or visit Versailles, France's most magnificent chateau, 13 miles (20 km) southwest of Paris.
- Day 5 Transfer to Nice via train. Arrive at hotel, check in and rest of day at leisure.
- Day 6 Sight seeing Nice. Options include Castle Hill, Promenade Des Anglais, etc. Evening game (#2) vs. a local team.
- Day 7 Day trip to Monaco. Sightseeing includes the Prince's Palace of Monaco, Monaco Ville, La Cote D'azur (French Riviera), etc.
- Day 8 Day trip to Nice or Cannes beaches. Evening game (#3) vs. a local team.
- Day 9 Transfer to Nice airport. Return flight.



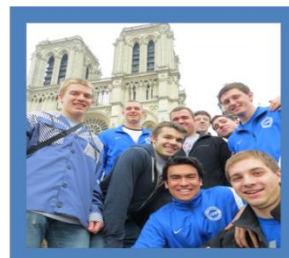
The Louvre



North Stars



Beach in Cannes



Concordia University

\*The above itinerary is a provisional/suggested itinerary and can/will change depending on your group's specific wishes, the final game schedule for your team(s) and any pro game visit(s) incorporated for your group. Sightseeing admission fees are not included in the prices but can be added and pre-booked based on your group's specific wishes. Consult us for more information.

### **Price per person\*:**

- 45-49 people traveling - \$3,361.00
- 40-44 people traveling - \$3,443.00
- 35-39 people traveling - \$3,558.00
- 30-34 people traveling - \$3,705.00
- 25-29 people traveling - \$3,901.00
- 20-24 people traveling - \$4,195.00

\* Prices are based on 2020 pricing. We will have pricing available for 2021 around February of 2020.

**Price inclusions:**

- Round trip airfare, including airport taxes and fuel surcharges. Prices are always subject to availability of flights and fares at time of booking.
- Accommodations and meals as specified in this proposal – see below.
- Ground transportation – see below.
- Costs for arranging the sport program – see below.
- Services of a local tour assistant – see below.
- 1 free trip for every 19 paying participants.

**Sport program included:**

**Paris and Nice:** we will arrange 3 games per team.

**Accommodation and meals included:**

**Paris:** 4-star hotel accommodation in the Paris area.

- Daily breakfast and dinner is included.
- Hotel located in Paris just outside of the city center.
- All triple rooms (3 people per room) with private bathroom, satellite TV, phone and air-conditioning.
- The hotel has a restaurant, lounge/bar, reception area and Wi-Fi.
- Double rooms available at a supplement of \$8.00 per person per night.
- Single rooms available as well at a supplement of \$55.00 per person per night.

**Nice:** 3-star hotel accommodation in the Nice area.

- Daily breakfast and dinner is included.
- Hotel located in Nice just outside of the city center and minutes from the beach.
- All triple rooms (3 people per room) with private bathroom, satellite TV, phone and air-conditioning.
- The hotel has a restaurant, lounge/bar, reception area and Wi-Fi.
- Double rooms available at a supplement of \$12.00 per person per night.
- Single rooms available as well at a supplement of \$50.00 per person per night.

**Ground transportation included:**

During your entire stay a private bus will be available exclusively for your group each day – 10 hours a day.

**Local guide services included:**

A local bi-lingual tour assistant will be assigned to be exclusively with your group full time each day during your stay in each destination to provide you with any assistance when necessary, and help plan or amend your daily schedule as needed.

**Options available (not included in prices)**

**Sport program options:**

- Supplement for a 2-hour practice (gym hire) with your own coaching staff is approx. \$300 total.

**Travel insurance option:**

Accident, illness and trip cancellation/interruption insurance – more information will be sent to you after booking. Approx. costs for trip insurance is \$67.00 - \$195.00+ depending on the age of the participant and the trip price.

**Not included in prices:**

- Beverages (soda) with meals.
- Gratuities for representatives and bus drivers.
- Admission fees to attractions.



## **Touristic information Paris**

**LE LOUVRE MUSEUM:** The Louvre or Louvre Museum is one of the world's largest museums and a historic monument. Nearly 35,000 objects from prehistory to the 21st century are exhibited over an area of 60,600 square meters (652,300 square feet). With more than 8 million visitors each year, the Louvre is the world's most visited museum

**EIFFEL TOWER:** The Eiffel Tower is an iron lattice tower located on the Champ de Mars in Paris. It was named after the engineer Gustave Eiffel, whose company designed and built the tower. Erected in 1889 as the entrance arch to the 1889 World's Fair, it has become both a global cultural icon of France and one of the most recognizable structures in the world. The tower is the tallest structure in Paris.

**CHATEAU DE VERSAILLES:** The Palace of Versailles is a royal château in Versailles in the Île-de-France region of France. Court of Versailles was the center of political power in France from 1682, when Louis XIV moved from Paris, until the royal family was forced to return to the capital in October 1789 after the beginning of the French Revolution. Versailles is therefore famous not only as a building, but as a symbol of the system of absolute monarchy of the Ancient Régime. In order to get the most of your day in Versailles, we advise you to arrive when the Estate opens. Your visit must be made on the date indicated on the ticket.

**CHAMPS ELYSEES AND ARC DE TRIOMPHE:** Possibly the most famous road in the world, Champs Elysées is a picturesque tree lined avenue that runs from the Arc de Triomphe towards the Louvre. It is an incredibly romantic place and a real symbol of Paris and France. The Arc de Triomphe is a stunning war monument that was commissioned by Napoleon in 1806 to honor his great victories.

**CATACOMBS OF PARIS:** Through an in-depth path, the visitors discover the area thoroughly, like Décure's sculptures, the quarries footbath, the Sacellum Crypt, the sepulchral lamp and Gilbert's tomb. The Catacombs of Paris are underground ossuaries in Paris, France which hold the remains of over six million people in a small part of the ancient Mines of Paris tunnel network. Located south of the former city gate "Barrière d'Enfer" (Gate of Hell) beneath Rue de la Tombe-Issoire, the ossuary was founded when city officials were faced with two simultaneous problems: a series of cave-ins starting in 1774 and overflowing cemeteries, particularly Saint Innocents. Booking must be made 8 weeks in advance.



## **Touristic information Nice**

**CASTLE HILL:** The city's original site, the Castle Hill once boasted a reputedly impregnable citadel that was entirely dismantled by the soldiers of the French King Louis XIV in 1706. Truly a maze of greenery that has become popular for its cool undergrowth and surprising waterfall, this wonderful place for strolling offers a wonderful viewpoint over Baie des Anges, Old Nice and the Port (orientation table). The lighting at night is spectacular.

**PROMENADE DES ANGLAIS:** Nice's Promenade des Anglais is part of the heart of this seaside French city. It is lined with cafes situated directly on the beach, and it's a bustling area active with cyclists, runners, walkers and rollerbladers.

**PRINCE'S PALACE OF MONACO:** The Prince's Palace is the private residence of the ruling Prince but the State Apartments along with the Napoleon Museum are open for public visits part of the year. There is a collection of more than a thousand objects and documents relating to the First Empire: objects belonging to the Emperor Napoleon 1, garments of the King of Rome, and religious souvenirs from Saint Helena.

**MONACO VILLE:** Monaco-Ville is the old town of Monaco and one of its administrative divisions. It is located on a rocky headland that extends into the Mediterranean Sea. Monaco-Ville is one of the four traditional quarters of Monaco, the others being La Condamine, Monte Carlo, and Fontvieille.

**LA COTE D'AZUR (FRENCH RIVIERA):** The Côte d'Azur, often known in English as the French Riviera, is the Mediterranean coastline of the southeast corner of France, also including the sovereign state of Monaco. There is no official boundary, but it is usually considered to extend from the Italian border in the east to Saint-Tropez, Hyères, Toulon, or Cassis in the West.

**RUE D'ANTIBE:** The main shopping street in Cannes France is called the Rue d'Antibes. Many expensive shops that cater to the rich and famous can be found along this famous street. All sorts of designer clothing, furniture and jewellery can be found on Rue d'Antibes.

**OCEANOGRAPHIC MUSEUM OF MONACO:** Aquariums, exhibitions, games and relaxation...the Oceanographic Museum of Monaco lets you dive into the marine world. From aquariums to its shark lagoon, passing through the Turtle Island located on the panoramic terrace, it offers a unique opportunity to know, love and protect the oceans. A crossroads between Art and Science, this Temple of the Sea is home to over 6,000 specimens and priceless collections of Natural History. Come and visit, with our exhibitions and events, you too can experience the depths of the oceans.

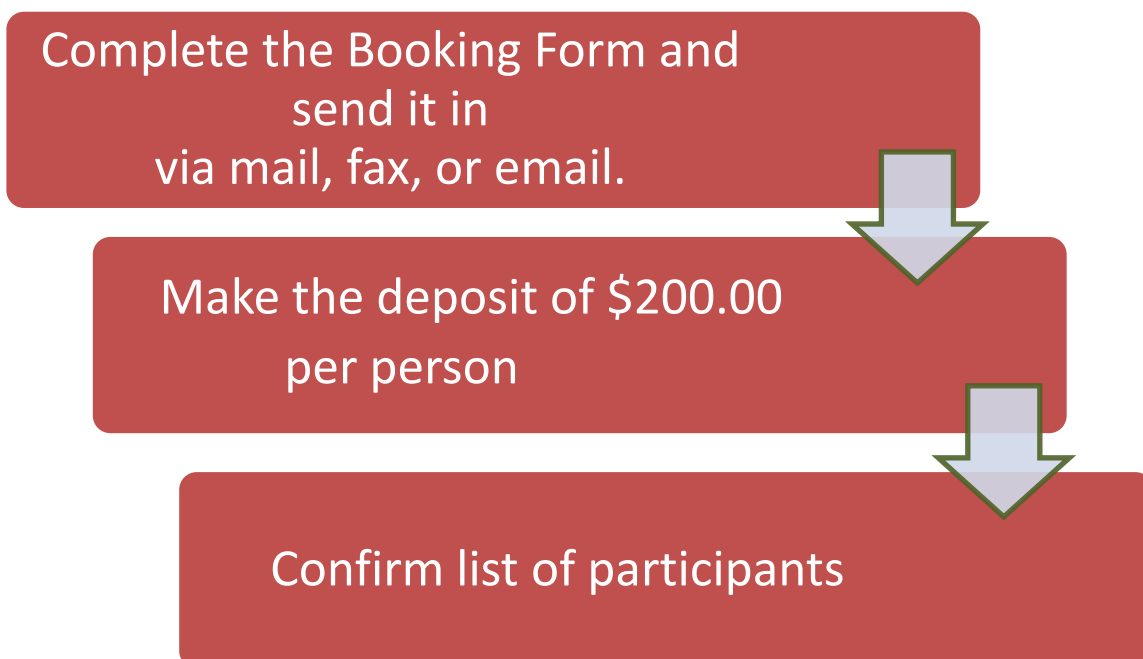
### **How to book and payment conditions:**

1. Contact us with any questions, concerns, or changes to the itinerary.
2. Share and discuss the itinerary proposal with your group and set a date to get commitments for the tour. Make sure to share the General Conditions Document Form (document sent in the same e-mail as this proposal) with the group as well so all participants understand the terms and conditions.
3. Set a date to collect deposits to commit to the tour. We require a non-refundable US\$ 200.00 deposit per person to book the tour – see below for more information about payments.
4. Once you have deposits and are ready to book the tour, fill out the Booking Form (document sent in the same e-mail as this proposal) and send it back to us along with the group's deposit.
5. Check our "[Travel Prep Guide](#)" on our website for more information on international travel and steps to prepare your group for the tour.

### **Additional information about payments:**

Your group can make (bi) monthly payment installments to pay for the tour. The payment installments will be discussed between Premier International Tours and the group leader to ensure that the installments will work for all participants and overseas partners involved in the tour.


These installments can be made by credit card or by check. If any participant decides to pay by credit card we will make a customized credit card authorization form for your group which would then need to be filled out by your group participants and sent back to us. We will keep this form on file for each installment. If the participant decides that he/she would like to pay by check the check will need to be sent in the mail a week before the installment is due to ensure that the payment is made on time. Include participant name(s) and group name on check.



## Fundraising Guide

### Premier International Tours team raffle

Premier International Tours is offering its customers a wonderful opportunity to participate in a new raffle fundraiser. Players can sell raffle tickets and the grand prize of the raffle is a round trip airfare for 2 people to either Paris or London. Tickets are sold for \$5.00 a piece – players will keep 100% of the revenue. This program is only available for groups traveling with Premier International Tours and is available at no cost to the players or group. Expected earnings: \$500.00 or more per player.

<b>Sport Tour Fundraiser</b>	
Name: _____	<b>Sport Tour Fundraiser</b>
_____	
Email: _____	
_____	<b>Win two airline tickets from any destination in North America to Paris or London (your choice). Value of this trip is approximately \$ 3,000.00</b>
Phone: _____	<small>This program is given to all groups that will travel with Premier International Tours. We estimate that approx. 40,000 tickets will be sold. The winner needs to give us 4 months' notice and there are no blackout dates. All donations must be applied toward the team fund, not intended for individual reward. No purchase required for entry to raffle. All donations welcome.</small>
	<small>Drawing date: January 17-18, 2020 Donation Per Ticket: \$ 5.00</small>

Other fundraising ideas:

- Reaching Our Goal
- 24 Hour second sale
- Organize your own sports camp
- Golf tournament
- Dinner, dance and auction
- Sport – a – thon
- Texas Hold'em Poker Tournament
- And more

For more detailed information about the raffle fundraiser and the other fundraising ideas please check our "Fundraising" tab on our website: [www.premierbasketballtours.com](http://www.premierbasketballtours.com).

Using our fundraisers should enable your players to raise US \$500.00 or more towards their trip costs.

## Testimonials

"Our team had three major focuses on our trip to Spain - chemistry, culture, and competition. The trip that Premier International Tours was able to organize for us provided all three areas. We enjoyed and felt immersed in the Spanish culture, created memories for a lifetime, and had 3 incredibly competitive games. Our program could not have been more pleased with our experience and would recommend Premier to any team looking for a memorable experience."

Kevin App – Head Coach of Williams College Men’s Basketball team



"If you are looking for a first-class international tour for your team, Premier International won't disappoint. We had first class service from start to finish. Everything was well-organized and we were met with professionalism and class the entire way. The guidance and flexibility they showed along the way made for a great experience. Our tour guide was exceptional and will customize your itinerary based on your desires. The perfect balance between basketball and culture!"

Coach Bob Amsberry – Wartburg College Women’s Basketball



Check our **[“Testimonials” page](#)** on our website for testimonials and references from other groups that have traveled, and check our **[Facebook page](#)** and **[website news section](#)** to see reports of many of the groups that have traveled with us.

## Contact Us – (800) 724-6076

**Loek van Zijl** - President/Founder

[Loek@premierinternationaltours.com](mailto:Loek@premierinternationaltours.com)



Loek is the CEO and President of Premier International Tours USA and works in the main office in Colorado. In his 35+ years with Premier International Tours, formerly known as Euro-Sporting, Loek has provided invaluable help to countless American clubs and teams as they travelled overseas. Loek is also a former soccer player, with 20 years' experience as a goalkeeper, and an ardent fan of the European game as well as American Football. In his time off he loves hiking, fishing and is a huge Denver Broncos fan.

**Mike Stebbins** - Sales and Marketing

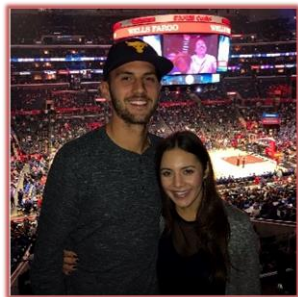
[Mike@premierinternationaltours.com](mailto:Mike@premierinternationaltours.com)



Mike has been with Premier International Tours for over the last 20 years and his experience has given him deep insight into the needs and goals of teams planning to travel overseas. When not playing sports, watching sports or traveling for sports, Mike enjoys working out, trying different world delicacies and spending time with friends and family. Mike's favorite international destinations he's visited include Barcelona, Paris, Amsterdam, Venice, Lisbon and Prague.

**Eric Voelz** – Sales and Tour Administration

[Eric@premierinternationaltours.com](mailto:Eric@premierinternationaltours.com)



Eric joined Premier International Tours after previous stops at UCLA, Arizona State, and Eastern Michigan where he had the opportunity to work with prominent names in NCAA Basketball and Soccer. Before he started working in the field of Athletics, he excelled at both Basketball and Soccer at Riverview High School where he was named All-Area and All- State (respectively). From there, he went on to play Basketball at Adrian College.

### Other team members:

- Geoffrey – Media Relations and Web Design
- Joanne – Finance Office