



Seton Hill University Women’s Basketball

Mark Katarski

May 8, 2020

Dear Mark,

We are excited about the opportunity to work with you and your group!

Our goal is to provide your group with a premier basketball travel experience that exceeds your expectations and creates memories for your participants that will last a lifetime!

Please find enclosed your International Tour proposal.

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Should you have questions regarding any part of the enclosed information, call Mike Stebbins or myself at (800) 724-6076. We can arrange a group conference or Skype call with your group to discuss the tour and this proposal.

Yours in Basketball,

Loek van Zijl
President Premier International Tours

About Premier International Tours

- A+ rating with the Better Business Bureau
- NIKE partner since 1994
- Partner of the National Association of Basketball Coaches (NABC)
- Our staff has 60+ years of experience in organizing international tours for groups
- BBB Torch Award recipient. The Torch Award is the most prestigious award the BBB can present to a business. Being a recipient indicates that the business not only believes in the high standards promoted by the BBB, but also consistently acts on them and continuously integrates them into daily practices.



Benefits your group will receive traveling with Premier International Tours

- A minimum of one free trip. For every 19 paying travelers you will receive one free trip (free trips do not include supplements for double or single rooms in hotels if applicable).
- We will assist in managing all payments. We accept credit card payments as well as checks. Before your group books, we will discuss a payment schedule with you. A (bi) monthly payment plan can be arranged so people can spread out the payments.
- We have a special tour preparation and fundraising guide available on our website.
- We have a tour operator liability insurance coverage which also protects your participants and their payments.
- Supplemental travel insurance with trip cancellation coverage offered for all travelers.
- We offer help rescheduling flights for people who might want to extend their stay.



International Basketball Tour 2021 Itinerary Seton Hill University Women's Basketball Argentina – Buenos Aires

Travel dates:

Late July-early August of 2021 – Exact dates TBD.

Itinerary:

- Day 1 Departure from Pittsburgh airport.
- Day 2 Arrival Buenos Aires Airport. Transfer to your accommodations. After check in we will provide a guided bus tour of Buenos Aires. Afternoon optional practice with your own coaching staff or at leisure.
- Day 3 Morning walking tour through the Puerto Madero District. Late afternoon or early evening game (#1) vs. a local team.
- Day 4 Day trip to La Boca. The city's historical Little Italy where El Caminito, a historical pedestrian zone is located and near La Bombonera (the Chocolate Box) which is the home stadium of Boca Juniors (the most famous soccer team in Argentina). Evening optional tango show.
- Day 5 Morning walking tour to Calle Florida and La Galleria Pacafico: shopping at Calle Florida with live performing artists in the streets and at Galerias Pacifico artistic Mall. Evening game (#2) vs. a local team.
- Day 6 Day Gauchos Tour. The traditional Gauchos and the Chinas will welcome us in their traditional costumes and we will visit the old Casco de La Estancia including BBQ, folk music, dance, rodeos, horse race and sortijas race.
- Day 7 Walking tour to the beautiful Recoleta Neighborhood, known for its squares, parks, cafés, galleries and Recoleta cemetery where the famous Evita is buried, and/or, spend a day in Buenos Aires to explore the city, do your shopping and visit San Telmo and Palermo Neighborhood. These are cool, colonial districts with beautiful antique fair markets, cafes, shops, etc. Evening game (#3) vs. a local team.
- Day 8 Day at leisure for sightseeing remaining landmarks.
- Day 9 Morning available to do your final shopping. Afternoon transfer to Buenos Aires Airport. Return flight.
- Day 10 Arrival Pittsburgh airport.

*The above itinerary is a provisional/suggested itinerary and can/will change depending on your group's specific wishes, the final game schedule for your team(s) and any pro game visit(s) incorporated for your group. Sightseeing admission fees are not included in the prices but can be added and pre-booked based on your group's specific wishes. Consult us for more information.

Price per person*:

45-49 people traveling - \$2,433.00
40-44 people traveling - \$2,461.00
35-39 people traveling - \$2,488.00
30-34 people traveling - \$2,530.00
25-29 people traveling - \$2,585.00
20-24 people traveling - \$2,613.00

* Prices are based on contracted airline fares for 2020. We will know more about fares for 2021 approx. 11 months prior to departure date, when airlines publish flights, and can confirm pricing then.



Obelisco de Buenos Aires



El Caminito



Buenos Aires City Square

Price inclusions:

- Round trip airfare, including airport taxes and fuel surcharges. Prices are always subject to availability of flights and fares at time of booking.
- Accommodations and meals as specified in this proposal – see below.
- Ground transportation – see below.
- Costs for arranging the sport program – see below.
- Services of a local tour assistant – see below.
- 1 free trip for every 19 paying participants.

Sport program included:

We will arrange 3 games. After the games meals/snacks with opposition will be provided.

Accommodation and meals included:

Buenos Aires: 3-star Hotel accommodation in Buenos Aires.

- Daily breakfast and dinner included.
- The hotel is centrally located in Buenos Aires, an 8-minute walk from the grand Teatro Colón
- The hotel offers its own restaurant as well as business center and gym.
- The hotel offers rooms for 2 people with private bathroom, free Wi-Fi, cable TV and minibar.
- Single rooms are available at a supplement of \$50.00 per person per night.

Ground transportation included:

All transportation to games, city tour, airport transfers, and dinner when needed.

Local guide services included:

A local tour assistant will be assigned to be exclusively with your group full time each day during your stay in each destination to provide you with any assistance when necessary, and help plan or amend your daily schedule as needed.

Options available (not included in prices)

Sport program and excursion options:

- We offer community service options as well:
 - 1) A basketball clinic with underprivileged children and/or 2) work at a soup kitchen - US\$20.00 per person per option which covers the transportation costs to and from the community service locations.
- Tango Show – US \$120.00 per person including dinner, wine, tango class and the show.
- Gauchos Tour – US \$70.00 per person including food and transportation.

Travel insurance option:

Accident, illness and trip cancellation/interruption insurance – more information will be sent to you after booking. Approx. costs for trip insurance is \$67.00 - \$195.00+ depending on the age of the participant and the trip price.

Not included in prices:

- Beverages (soda) with meals.
- Gratuities for representatives and bus drivers.
- Admission fees to attractions.

International Basketball Tour 2021 Itinerary Seton Hill University Women's Basketball Trinidad and Tobago – Port of Spain

Travel dates:

Late July-early August of 2021 – Exact dates TBD.

Itinerary:

- Day 1 Departure from Pittsburgh airport. Arrival Port-of-Spain airport and transfer to your accommodation.
- Day 2 Optional morning practice session with your own coaching staff and after that visit Queen's Park Savannah, the largest traffic roundabout in the world, and the historical Magnificent Seven. Evening pan yard visit with lesson - how to play a steel pan.
- Day 3 Visit Maracas Beach, a beautiful beach located on the north side of the island.
- Day 4 Morning training and after that picturesque hike to Maracas Waterfalls, the highest waterfalls in Trinidad. Evening game vs. local team.
- Day 5 Optional day trip by flight to Tobago. Another option for today can be to either visit the Pitch Lake or go down the Islands with a chartered boat and visit the Gasparee Caves which includes swimming in a real bat cave. Evening game vs. local team.
- Day 6 Zip-lining excursion in Chaguaramas and afternoon community service project; basketball clinic and education for underprivileged school children in Trinidad.
- Day 7 Take a swamp tour through the lagoons and rivers to see all the wildlife in Trinidad. Evening game vs. local team.
- Day 8 Transfer to Port-of-Spain Airport for return flight back home.



Maracas Beach



Arkport Angels



Fort George



Regis University

*The above itinerary is a provisional/suggested itinerary and can/will change depending on your group's specific wishes, the final game schedule for your team(s). Sightseeing admission fees are not included in the prices but can be added and pre-booked based on your group's specific wishes. Consult us for more information.

Price per person*:

40-44 people traveling - \$1,967.00

35-39 people traveling - \$2,014.00

30-34 people traveling - \$2,077.00

25-29 people traveling - \$1,827.00

20-24 people traveling - \$1,908.00

* Prices are based on contracted airline fares for 2020. We will know more about fares for 2021 approx. 11 months prior to departure date, when airlines publish flights, and can confirm pricing then.

Note: The participant prices for 30+ people are higher because we need to book 2 small busses for the group with this number due to the busses in Trinidad being smaller.

Price inclusions:

- Round trip airfare, including airport taxes and fuel surcharges. Prices are always subject to availability of flights and fares at time of booking.
- Accommodations and meals as specified in this proposal – see below.
- Ground transportation – see below.
- Costs for arranging the sport program – see below.
- Services of a local tour assistant – see below.
- 1 free trip for every 19 paying travelers.

Sport program:

We will arrange 3 games for your team (1 team).

Accommodation and meals included:

Trinidad: Hotel accommodation in a 3 Star family run hotel located only 15 minutes from the Capital City, 10 minutes from The St. Andrews Golf Course and just 20 minutes from Maracas Beach.

- Half board – daily breakfast and dinner is included.
- All rooms offer Wi-Fi, refrigerator, iron and ironing board, telephone, air conditioning, cable television and safe. Most rooms have either 2 double (queen beds) or one king beds. The double rooms can get a third bed.
- Hotel has a nice outdoor terrace with small (Jacuzzi size) pool, a restaurant with bar as well as front desk and small lounge.
- The reasonable quality of the hotel and personal touch of the staff make this a good place to stay.
- Prices are calculated based on sharing rooms for 3 and 4 people. Supplement for sharing a double room is \$15.00 per person per night.

Ground transportation included:

All mentioned ground transportation. Sometimes our organizers will use 1-2 smaller busses because not all mountain roads are accessible for bigger busses.

Local guide services included:

A local assistant will be assigned to be with your group each day to provide you with any assistance when necessary, and help plan or amend your daily schedule as needed.

Options available (not included in prices).

Excursion options:

All excursions as described in the above-mentioned itinerary are optional and are not included in the costs. We can pre-book these excursions for you. Costs are as follows:

- Visit Maracas Beach with local Bake 'n Shark – additional costs approx. \$ 5.00 per person.
- Hike to Maracas Waterfalls - additional costs will be approx. \$ 10.00 per person to have your own private guide available for this hike.
- Optional day trip by flight to Tobago. Tobago is the smaller of the two main islands that make up the Republic of Trinidad & Tobago. It's located in the southern Caribbean, northeast of the island of Trinidad and southeast of Grenada. Additional cost for this day trip is \$135.00 per person.
- Visit the Pitch Lake or go down the Islands with a chartered boat - approx. \$ 20.00 per person.
- Zip Lining in Chaguaramas; the zip lines are the best way to get a bird's eye view of the breathtaking beauty at Macqueripe Bay, Chaguaramas. Zip line tour approx. \$15.00 per person.
- The Pitch Lake, nature's own wonder, is located on Trinidad's south-western coast. We invite you to soak in natural Sulphur pools, enjoy the bountiful bird life, or just stand inspired by one of nature's true wonders. The Pitch Lake holds approximately 10 million tons of asphalt. It is the world's largest commercial deposit of natural asphalt, which is mined and exported for use in manufacturing and road paving. You could well imagine the Pitch Lake is alive. It burps. It hisses. Cost for this excursion is \$ 15.00 per person.
- Day Trip to Down D' Islands – visit the Gasparee Caves and Swimming in a real bat cave. Travel by boat on the waters off the North-Western Peninsula of Trinidad to one of the more popular islands off the main land, Gaspar Grande, a natural limestone labyrinth filled with stalactites and stalagmites ready for you to explore. The Gasparee Caves are approximately 90ft deep and what makes this cave so unique and appealing is its pool. Sea-water comes from an underground source to create a translucent blue pond with a depth of 10-20 feet. After 45 minutes - 1 hour swimming in this majestic pond, you'll be taken to one of the other islands to enjoy the rest of the day on the beach of one of the nearby islands. The cost of this tour is \$60.00 per person.
- Swamp tour - \$10.00 per person.

Community service option:

We can have your team perform a community service project with a basketball clinic and education day for underprivileged school children in Trinidad.

Accommodation options:

Accommodation in the 4-star plus Hilton Hotel in Port of Spain right across the street from the Queen's Park Savannah and within minutes of downtown Port of Spain by bus/car.

- Daily breakfast and dinner included.
- Accommodation in rooms with 2 double/full size beds for 2 or 3 people per room (some rooms with 1 King size bed for 2 people available as well). Rooms have private bathroom and shower and rooms are equipped with A/C, cable TV, phone, WI-FI internet access, a safe, ironing board and hairdryer.
- Facilities of the hotel include a restaurant, a bar/lounge area with a large outdoor terrace with views of downtown Port of Spain and the Queen's Park Savannah, a gift and snack shop, a large swimming pool with a bar area and cabanas, a fitness room with sauna/spa and a tennis court.
- Supplemental cost for this option with 2 or 3 people to a room is \$ 45.00 per person per night.
- Single rooms available as well (room with 1 King bed for 1 person) at a supplement of \$90.00 per person, per night.

Travel insurance option:

Accident, illness and trip cancellation/interruption insurance – more information will be sent to you after booking. Approx. costs for trip insurance is \$67.00 - \$195.00+ depending on the age of the participant and the trip price.

Not included:

- Beverages (soda) with meals.
- Gratuities for representatives and bus drivers.
- Admission fees to attractions.

Touristic information Buenos Aires

Buenos Aires is the capital and most populous city of Argentina. The city is located on the western shore of the estuary of the Río de la Plata, on the South American continent's southeastern coast. Buenos Aires is a top tourist destination, and is known for its preserved Spanish/European-style architecture and rich cultural life – it is known as the “Paris of South America”. Buenos Aires held the 1st Pan American Games in 1951 as well as hosting two venues in the 1978 FIFA World Cup. Buenos Aires will host the 2018 Summer Youth Olympics and the 2018 G20 summit. The tango is the national dance of Argentina which originated in the 1880s along the River Plate, the natural border between Argentina and Uruguay, and soon spread to the rest of the world.

Puerto Madero: When visitors want to take an evening stroll, many head to Puerto Madero, where dazzling city lights illuminate the port that once served as a major destination for European trade. During the day, this area rests as a quiet business hub, but by night, this little neighborhood bursts with energy. Trendy porteños flock to the neighborhood steak and seafood restaurants and tango at festive dance clubs. Standout spots include Rojo Tango and Asia de Cuba, which are both for their sultry dancing and festive décor.

La Boca: This fashionable neighborhood located in southern Buenos Aires brims with trendy boutiques and art galleries. Once a gritty shipyard bustling with European immigrants, this now vibrant port houses local artists, soccer fans, and middle-class workers alike. Its name—which translates to “The Mouth”—is derived from its distinct location near the Río de la Plata (the estuary formed by the meeting of the Uruguay and Paraná rivers). Make your way to Vuelta de Rocha's triangular plaza and you'll come upon the start of colorful Caminito, a popular pedestrian sidewalk flanked by bright murals and shimmering metal houses. Here, you'll also find the taxicab-yellow stadium of Argentina's most popular soccer team, Boca Juniors, along with lively cafés, bars, and casual tango institutions.

Recoleta Cemetery: This beloved cemetery—located in the ritzy Recoleta neighborhood—is the resting place of many notable political figures and elites in Argentine history. You'll probably recall Madonna belting out Tim Rice's lyrics “Don't Cry for me Argentina” in her rendition as Eva “Evita” Perón in the 1978 musical, *Evita*. But what you may not remember is Eva Perón's role as the outspoken and influential first Lady of Argentina in 1946, nor her untimely death at age 33 from cancer. As you stroll through the cemetery, you'll not only catch a glimpse of Ms. Perón's ornate resting place, but also discover a wide array of art nouveau, art deco, and modernist mausoleums. Another highlight is the towering Círculo Militar, a black structure imported from Paris that features stunning white marble angels. One TripAdvisor user comments, “It is a necropolis full of architectural art. A visit to the city wouldn't be complete without this.”

Touristic Information Trinidad and Tobago

Trinidad and Tobago consists of two Caribbean islands just off the northeastern coast of Venezuela. The islands are renowned for their great beaches, vibrant culture and natural wonders. The most famous soccer player from Trinidad and Tobago is Dwight Yorke who played for Manchester United from 1998-2002.

Maracas Beach with local Bake 'n Shark: Is located on the north side of the island and unlike many of the northern beaches of Trinidad, Maracas Beach is protected by a deep bay. This beach is considered by some to be the most beautiful beach of its size located relatively close to the capital city. Located off the beach is Bake and Shark, a native dish that consists of deep-fried shark.

Hike to Maracas Waterfalls: Maracas Waterfall has an altitude of 91.5 meters and is Trinidad's highest waterfall. This waterfall is located in the Maracas St. Joseph Valley and the water comes from the southern foothills of Mt. El Tucuche. Its close proximity to Port-of-Spain makes the waterfall a favorite tourist destination.

Tobago: This island is smaller than Trinidad and is known for its sandy beaches tropical rainforest. Tobago is surrounded by mountains, Scarborough (the capital of Tobago) and has an amazing food market. Overlooking the city are 18th-century ruins of Fort King George.

Pitch Lake: Nature's own wonder is located on Trinidad's south-western coast. We invite you to soak in natural Sulphur pools, enjoy the bountiful bird life, or just stand inspired by one of nature's true wonders. The Pitch Lake holds approximately 10 million tons of asphalt. It is the world's largest commercial deposit of natural asphalt, which is mined and exported for use in manufacturing and road paving. You could well imagine the Pitch Lake is alive. It burps. It hisses

Zip Lining in Chaguaramas: This is the best way to get a bird's eye view of Macqueripe Bay, Chaguaramas. This is an exhilarating and exciting way to see Trinidad.

Down D' Islands: Visit the Gasparee Caves and swimming in a real bat cave. Travel by boat on the waters off the North-Western Peninsula of Trinidad to one of the more popular islands off the main land, Gaspar Grande, a natural limestone labyrinth filled with stalactites and stalagmites ready for you to explore. The Gasparee Caves are approximately 90ft deep and what makes this cave so unique and appealing is its pool. Sea-water comes from an underground source to create a translucent blue pond with a depth of 10-20 feet. After a 45 minute-1-hour swimming in this majestic pond, you'll be taken to one of the other islands to enjoy the rest of the day on the beach of one of the nearby islands.

Swamp Tour: This is a memorable exploration by kayak, or dingy, or on foot in dry season, of the famous Nariva Swamp. Nariva is 6,254 hectares of wetlands, marshes and swamp forests teeming with more than 200 species of birds -- Snowy Egrets, The Black-crested Antshrike, Silvered Antbird, Green-throated Mango, Flycatchers Kingfishers, Savannah Hawks and Azure Gannilule.

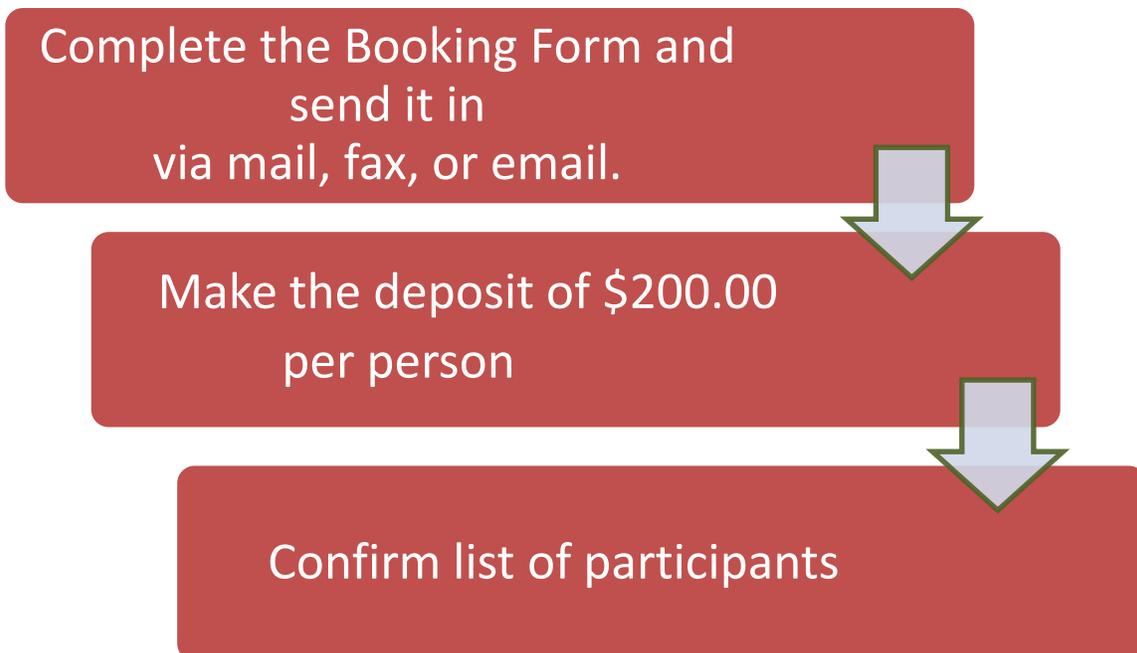
How to book and payment conditions:

1. Contact us with any questions, concerns, or changes to the itinerary.
2. Share and discuss the itinerary proposal with your group and set a date to get commitments for the tour. Make sure to share the General Conditions Document Form (document sent in the same e-mail as this proposal) with the group as well so all participants understand the terms and conditions.
3. Set a date to collect deposits to commit to the tour. We require a non-refundable US\$ 200.00 deposit per person to book the tour – see below for more information about payments.
4. Once you have deposits and are ready to book the tour, fill out the Booking Form (document sent in the same e-mail as this proposal) and send it back to us along with the group's deposit.
5. Check our "[Travel Prep Guide](#)" on our website for more information on international travel and steps to prepare your group for the tour.

Additional information about payments:

Your group can make (bi) monthly payment installments to pay for the tour. The payment installments will be discussed between Premier International Tours and the group leader to ensure that the installments will work for all participants and overseas partners involved in the tour.

These installments can be made by credit card or by check. If any participant decides to pay by credit card we will make a customized credit card authorization form for your group which would then need to be filled out by your group participants and sent back to us. We will keep this form on file for each installment. If the participant decides that he/she would like to pay by check the check will need to be sent in the mail a week before the installment is due to ensure that the payment is made on time. Include participant name(s) and group name on check.



Fundraising Guide

Premier International Tours team raffle

Premier International Tours is offering its customers a wonderful opportunity to participate in a new raffle fundraiser. Players can sell raffle tickets and the grand prize of the raffle is a round trip airfare for 2 people to either Paris or London. Tickets are sold for \$5.00 a piece – players will keep 100% of the revenue. This program is only available for groups traveling with Premier International Tours and is available at no cost to the players or group. Expected earnings: \$500.00 or more per player.

<p>Sport Tour Fundraiser</p> <p>Name: _____</p> <p>_____</p> <p>Email: _____</p> <p>_____</p> <p>Phone: _____</p>	 <p>Sport Tour Fundraiser</p> <p>Win two airline tickets from any destination in North America to Paris or London (your choice). Value of this trip is approximately \$ 3,000.00</p> <p><small>This program is given to all groups that will travel with Premier International Tours. We estimate that approx. 40,000 tickets will be sold. The winner needs to give us 4 months' notice and there are no blackout dates. All donations must be applied toward the team fund, not intended for individual reward. No purchase required for entry to raffle. All donations welcome.</small></p> <p><small>Drawing date: January 17-18, 2020 Donation Per Ticket: \$ 5.00</small></p>
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Other fundraising ideas:

- Reaching Our Goal
- 24 Hour second sale
- Organize your own sports camp
- Golf tournament
- Dinner, dance and auction
- Sport – a – thon
- Texas Hold'em Poker Tournament
- And more

For more detailed information about the raffle fundraiser and the other fundraising ideas please check our “Fundraising” tab on our website: www.premierbasketballtours.com.

Using our fundraisers should enable your players to raise US \$500.00 or more towards their trip costs.

Testimonials

"Our team had three major focuses on our trip to Spain - chemistry, culture, and competition. The trip that Premier International Tours was able to organize for us provided all three areas. We enjoyed and felt immersed in the Spanish culture, created memories for a lifetime, and had 3 incredibly competitive games. Our program could not have been more pleased with our experience and would recommend Premier to any team looking for a memorable experience."

Kevin App – Head Coach of Williams College Men’s Basketball team



"If you are looking for a first-class international tour for your team, Premier International won't disappoint. We had first class service from start to finish. Everything was well-organized and we were met with professionalism and class the entire way. The guidance and flexibility they showed along the way made for a great experience. Our tour guide was exceptional and will customize your itinerary based on your desires. The perfect balance between basketball and culture!"

Coach Bob Amsberry – Wartburg College Women’s Basketball



Check our [“Testimonials” page](#) on our website for testimonials and references from other groups that have traveled, and check our [Facebook page](#) and [website news section](#) to see reports of many of the groups that have traveled with us.

Contact Us – (800) 724-6076

Loek van Zijl - President/Founder

Loek@premierinternationaltours.com



Loek is the CEO and President of Premier International Tours USA and works in the main office in Colorado. In his 35+ years with Premier International Tours, formerly known as Euro-Sporting, Loek has provided invaluable help to countless American clubs and teams as they travelled overseas. Loek is also a former soccer player, with 20 years' experience as a goalkeeper, and an ardent fan of the European game as well as American Football. In his time off he loves hiking, fishing and is a huge Denver Broncos fan.

Mike Stebbins - Sales and Marketing

Mike@premierinternationaltours.com



Mike has been with Premier International Tours for over the last 20 years and his experience has given him deep insight into the needs and goals of teams planning to travel overseas. When not playing sports, watching sports or traveling for sports, Mike enjoys working out, trying different world delicacies and spending time with friends and family. Mike's favorite international destinations he's visited include Barcelona, Paris, Amsterdam, Venice, Lisbon and Prague.